

Message Text

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PAGE 01 STATE 189334
ORIGIN COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 STR-07 TRSE-00 CIAE-00
INR-10 NSAE-00 L-03 DOTE-00 DOE-15 SOE-02 /058 R

DRAFTED BY COM/BIEPR/OCA/IND:FKLINE
APPROVED BY EA/J:RNKILPATRICK
COM/BIEPR/OCA/IND/TFC/NGLICK
COM/BIEPR/OCA/IND/CJOHNSON
COM/BIEPR/TNAD/DSCHLECHTY
STATE/EA/EP/DSTEBBING
DESIRED DISTRIBUTION
E, EA, EB, COMMERCE, STR
-----080748 270135Z /20
P 262338Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO PRIORITY

UNCLAS STATE 189334

E.O. 11652: N/A

TAGS: ETRD, EIND, JA, US

SUBJECT: TRADE FACILITATION COMMITTEE CASE: NATIONAL
ASSOCIATION OF ENGINE AND BOAT MANUFACTURERS (NAEBM)

REF: (A) KLINE-GLICK-BENSON TELCON 7/20; (B) STATE 167960

1. PER REF A , USDOC FORWARDED BY AIR MAIL 7/17 TRADE
DATA AND OTHER BACKGROUND ON NAEBM CASE. IN PARTIAL
RESPONSE TO QUERY ON VOLUME OF TRADE AFFECTED, NOTE U.S.
EXPORTS TO JAPAN IN 1973 TOTALLED 418 UNITS, OF WHICH 76
WERE INBOARD POWERED. WHILE 1977 EXPORTS TOTALLED 399
UNITS, ONLY 3 WERE INBOARD POWERED. BALANCE INCLUDES
OUTBOARD POWERED, SAIL AND MISCELLANEOUS SMALL BOAT TYPES.
THUS, DECLINE IN UNIT TERMS CENTERS IN LARGER INBOARD
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CRUISER TYPES, IN WHICH U.S. MANUFACTURERS MOST
COMPETITIVE, AND TO WHICH SMALL BOAT STANDARDS MOST
EXTENSIVELY APPLIED.

2. REGARDING QUERY FROM TOKYO CONCERNING INCLUSION OF
NAHA AS INFO ADDRESSEE, THIS DONE AT SUGGESTION OF STATE

EA/J, DESK OFFICER HERB COCHRAN , WHO SERVED IN NAHA DURING EARLY 1970'S. HE BELIEVES CONSULATES FSL COMMERCIAL SPECIALIST KNOWLEDGEABLE ABOUT PLEASURE BOAT INSPECTION

AND DISTRIBUTION PRACTICES, AS RESULT SEVERAL PROBLEMS WHICH AROSE DURING COCHRANE'S TOUR (SEE FOR EXAMPLE COCHRANE'S LETTER DATED MARCH 12, 1975 TO COUZENS OF BERTRAM WHITTAKER INC., WHICH IS INCLUDED IN MATERIAL FORWARDED TO POST). TOKYO MAY WISH TO OBTAIN INPUT FROM NAHA ON PROVINCIAL LEVEL INSPECTION AND MARKETING SYSTEMS.

3. REFTTEL B APPARENTLY LEFT SOME UNCERTAINTY AS TO TIMING USDOC WISHED POST TO FOLLOW IN SUBMITTING CASE TO TFC. BELIEVE WE SHOULD PROCEED WITH CASE WITHOUT REFERENCE TO JULY 15 DATE NOTED PAR 4. IT IS HOPED THAT POST CAN EXPEDITE SUBMISSION OF CASE TO TFC, PRIOR TO SENIOR REVIEW MEETING. POST ALSO REQUESTED TO INITIATE REQUEST FOR INFORMATION OUTLINED PARAS 3A AND 3B. ENVISION CONSULTATIONS REQUESTED PARA 2D(2) WOULD INCLUDE GOVERNMENT AND INDUSTRY REPRESENTATIVES. IN PREPARATION FOR SUCH CONSULTATIONS, IN ADDITION TO PARA 3 INFO, WISH TO OBTAIN INFORMAL JAPANESE REACTIONS ALTERNATIVES OUTLINED PARAS 4A, B, AND C. CHRISTOPHER

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Message Attributes

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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, COMMITTEES, ENGINES
Control Number: n/a
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Draft Date: 26 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
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ISecure: 1
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